

## Strategy Development & Project Delivery

- ➔ **Breakfast Point Residential Development** - project management of the Part 3A Concept Approval for an 1189 dwelling urban renewal development at Canada Bay on behalf of **Rosecorp**.
- ➔ **Catherine Hill Bay & Gwandalan** - managing 3A consent process for these sensitive coastal development proposals and part of the team that secured an MoU with the State Government on behalf of **Rosecorp** to develop 600 dwellings at Catherine Hill Bay and 300 dwellings at Gwandalan, with a large area of large dedicated for environmental conservation as a development offset.
- ➔ **Tallawarra Power Station Lands** – led negotiations with **TRU Energy** on the development of over 600 hectares of mixed use residential, industrial, business, tourism and environmental lands on the Lake Illawarra foreshore.
- ➔ **Hardie Sanctuary Villages** - policy and strategy advice to **Hardie Holdings** particularly regarding conservation agreements and affordable housing for a proposed lifestyle development near Cessnock.
- ➔ **Port of Port Kembla** - assisted **Port Kembla Port Corporation** with conceptualization of a marine agencies headquarters and negotiations with Government agency partners to develop a new corporate head quarters overlooking the Port.
- ➔ **Riverside** - provided strategic advice and advocacy on behalf of **Crighton Properties** for this major residential and commercial development at Tea Gardens.
- ➔ **Sweetwater** - policy and strategy advice to **Hardie Holdings** as part of a consulting team on a 8,000 dwelling development proposed for the Lower Hunter, between Cessnock, Singleton and Maitland regarding the Master Planning, affordable housing, sustainability assessment and performance against the Lower Hunter Regional Strategy.
- ➔ **West Kembla Grange Industrial Lands** - lead Government planning and negotiations with property owners for the development of 650 hectares of industrial land.
- ➔ **Tea Gardens / Hawks Nest Housing Strategy** - managed **Crighton Properties** input to this strategy, providing specialist input on affordable housing. The client's concerns were addressed in the final strategy.
- ➔ **Brimbin** - strategic advice to the **Roche Group** on a proposed new town west of Taree consisting of 8,000 dwellings, industrial lands and recreational facilities.
- ➔ **Illawarra Regional Airport** - assisted **Ashe Morgan Property Group** with negotiations with Government and Council to facilitate development of a 50 hectare light industrial and aeronautical park.
- ➔ **Parkside@Terrigal** - development of a "home business park" concept in conjunction with Professor Ed Blakeley and implementation of a rezoning strategy on behalf of **Crighton Properties**.
- ➔ **Ashtonfields** - provided strategic advice and advocacy services to this major Hunter Valley land holder which lead to the recognition of the development potential of their site within

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- Bridging the gap between planning & economic development.

### Analysis, Policy & Strategic Planning

- Regional & Local Economic Development
- Socio-Economic Assessment
- Affordable Housing & Housing Affordability
- Regional and Local Social and Economic Analysis and Profiling.

### Representation, Facilitation & Negotiation

- Government Relationship Management
- Community Engagement
- Conflict Resolution & Management

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the Lower Hunter Regional Strategy.

- ➔ **Rio Tinto Coal Australia** - provided strategic advice which contributed to the recognition of the potential for substantial urban development on the client's land in the Lower Hunter Regional Strategy.
- ➔ **Gujarat NRE** - provided strategic advice on the redevelopment of two mine sites at Russell Vale and Avondale.
- ➔ **Myall River Downs** - provided strategic advice and advocacy for **Crighton Properties** for this residential development.
- ➔ **Stockland Residential Development Division** - provide ongoing strategic advice on acquisitions and assets in the Hunter region.
- ➔ **Austmark Properties** - provide strategic advice and representation on a range of projects.
- ➔ **Ulladulla Harbour** - established partnership between **Shoalhaven City Council, Department of Lands and Department of Planning** to guide redevelopment of Ulladulla Harbour and its foreshore as a mixed use commercial, fishing and tourism hub.
- ➔ **Gunnedah North West Business Park** - strategic advice to **Kingston Properties** on a range of projects including 350 acre industrial redevelopment of a former abattoir.
- ➔ **Wingecarribee Enterprise Zone** - facilitated government support for **Wingecarribee Shire Council and Fortius Funds Management** to plan for and develop several hundred hectares of land south of Moss Vale as a major mixed use industrial and logistics hub.
- ➔ **Bombo Quarry** - negotiated agreement between **Boral, Railcorp, and Cleary Brothers** to work cooperatively towards the rehabilitation and redevelopment of Bombo Quarry as Kiama's major future local employment lands precinct.
- ➔ **Redlake Enterprises** - advised on Government and consent issues as part of the due diligence process for this major industrial project.

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